



DRIVING IMPROVED RESULTS
 Engaging Your Front Line to Boost Your Bottom Line

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Capability Statement

Duns#:
 117208369.
NYC FMS vendor code (PIP):
 VS00008943
Founded: 2006
WBE certified:
 NYC MWCERT
 2019-3702
NYS File ID:
 64977
NAICS codes:
 541611, 541612,
 541614, 611430
NIGP codes:
 91821, 91823,
 91841, 91860,
 91862, 91863,
 91871, 91875,
 91878, 92416,
 92418, 92425,
 92435, 92441,
 92442, 92460,
 92464, 95236,
 95238, 96110,
 96156, 96157,
 96763
 Accepts: P_cards.
 credit cards

Driving Improved Results is a professional training and development company focused on improving organization’s and individual’s productivity, collaboration and leadership.

Outcomes include:

- *improved work throughput,
- *innovation,
- *employee retention,
- *succession planning,
- *change management.
- *reduced costs,
- *better decision-making,
- *employee engagement,
- *insightful communication,
- *improved customer service.

Results Oriented, professionally accredited, all with 30+ years of experience
Assessments: DISC, Values Index, Attribute Index, D.I.AL.O.G, 360 Assessments,+ more

Core Offerings

- Customized program design and delivery
- Executive coaching for leaders and emerging leaders
- Team building/development for high performance
- Lean Six Sigma, Kaizen events –productivity improvements
- Business Process Improvements
- Strategic planning, Organizational Development
- Leadership development
- Communication training and development
- Conflict resolution
- Management skills training
- Customer loyalty training and development
- Presentation/public speaking training
- Accent Reduction coaching
- Safety Training

Certifications

- Certified Business Coach
- IASSC Lean Six Sigma
- Master Black Belt
- PMP
- Conversational Intelligence
- Certified Coach
- Certified Brain Coach
- Certified DISC, Values, Attribute Index Administrator
- Certified Facilitator

Clients include:

- NYC, Department of Citywide Administrative Services
- NYC, Small Business Services (600 founders have business plans)
- NYC, DOHMH (achieved learning objectives)
- Amtrak (trained engineers for future projects)
- Septa (cut labor outages, reducing costs 1000%)
- NY Port Authority Transit (trained engineers for future projects)
- Citibank (trained 9000 PMs, on time/on budget)
- ElevatedNY (conflict resolution between 2 units)
- Interplex Engineer Prod (improved EBITA 40%)
- Frenkel Benefits (promoted 6X to division head)
- Awisco (40% customer service growth)
- Acme Smoked Fish (10% revenue growth)